Launch

The happy performance agency

The Future of Measurement

Unlocking the power of First Party Data, and AI with Google Ads

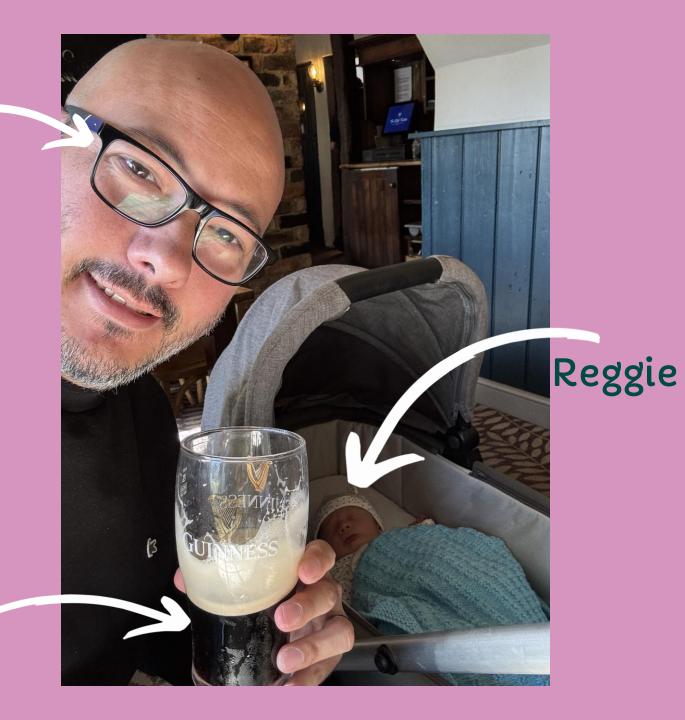
Ian Lewis

Head of Data & Analytics



Tired eyes

I've become a Dad again!



Full of iron



Before we look into the future, let's take a look in the past!



The year is 1986!





Teenagers didn't care...







https://www.youtube.com/watch?v=ALgyxeAPWDk

We have one by the way...





Bring us back to today...



Things have changed...





The current landscape, today...

Expectations on privacy have shifted

2/3

of people only want to see ads that are relevant and useful Expectations on privacy have shifted

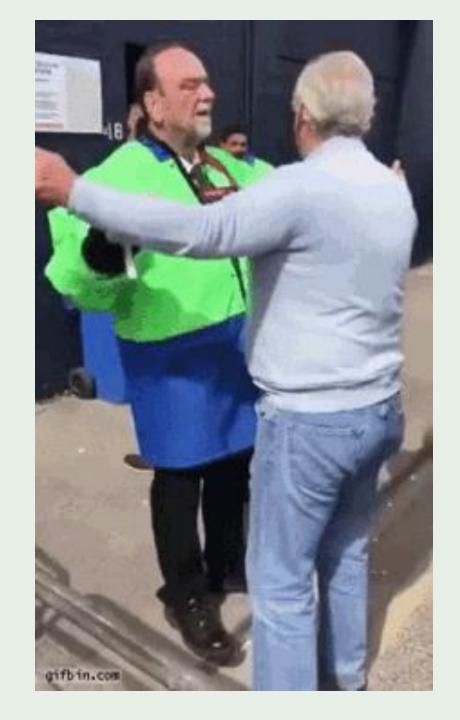
6496

of people don't trust companies to protect their data

How can we build trust?



Start with your Cookie Banner



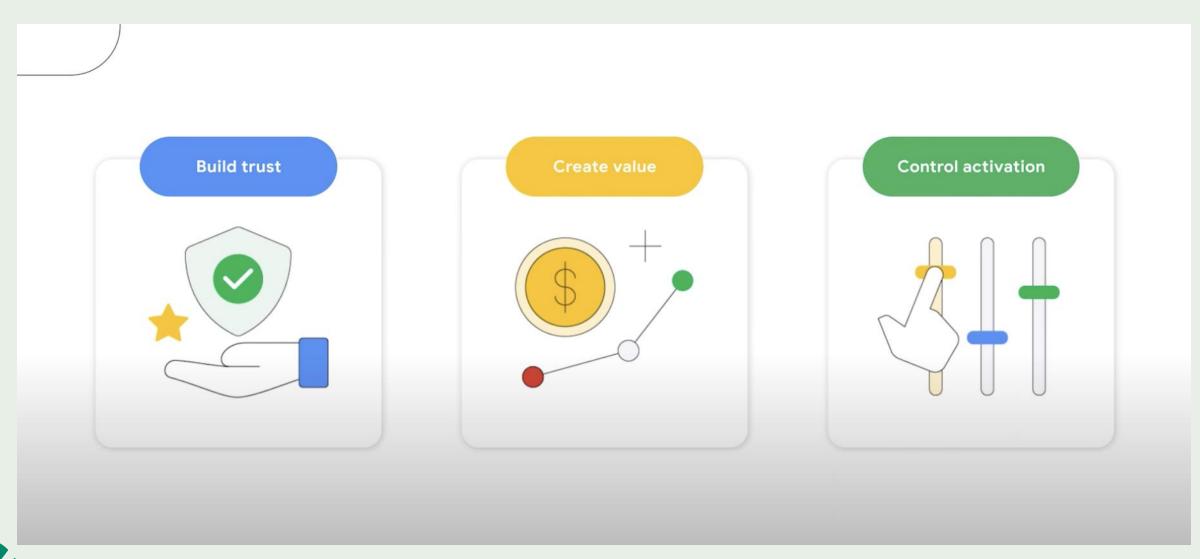


Feed good data!











A peak into the future...



Al changes everything





How things have changed...





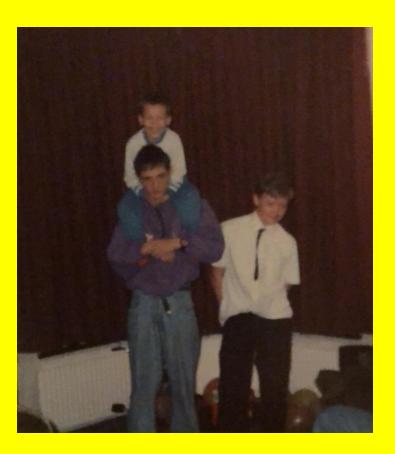




Marketers who effectively use their first-party data can generate double the incremental revenue from a single ad placement, communication or outreach.

Source: "Responsible Marketing With First-Party Data", BCG, May 2020.









3 Questions to take away today...





Is our cookie banner fit for purpose?







Are we really using Google to its full potential?







Are people willing to provide their data?

And when?



♦ NestScale

Heineken UK



- Mobile data
- Audience identification
- SMS and MMS campaigns
- Contextual timing



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